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## ALTUS REAL ESTATE MARKET ANALYSIS

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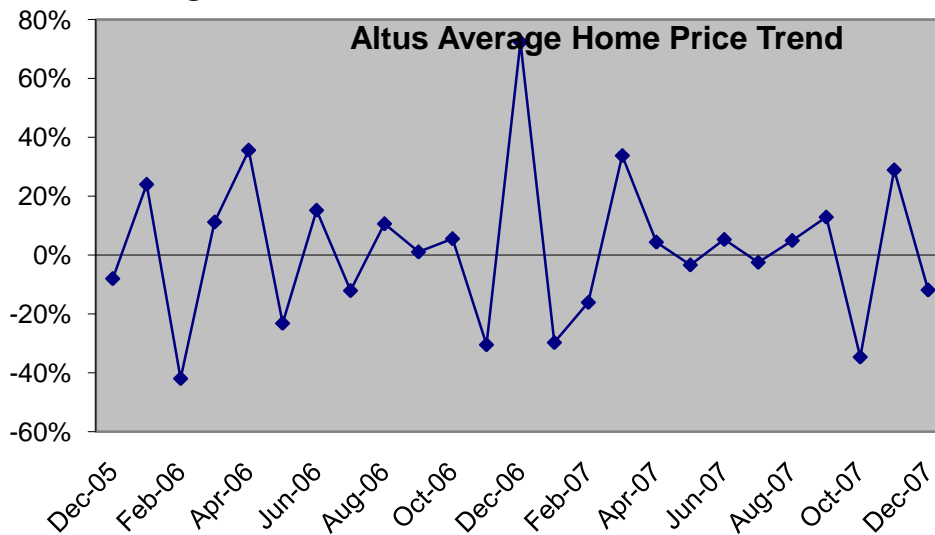
**TO:** OKLAHOMA ASSOCIATION OF REALTORS  
**FROM:** WILSON RESEARCH STRATEGIES  
**SUBJECT:** SUMMARY OF ALTUS REAL ESTATE MARKET PERFORMANCE  
**DATE:** WEDNESDAY, FEBRUARY 06, 2008

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### Introduction

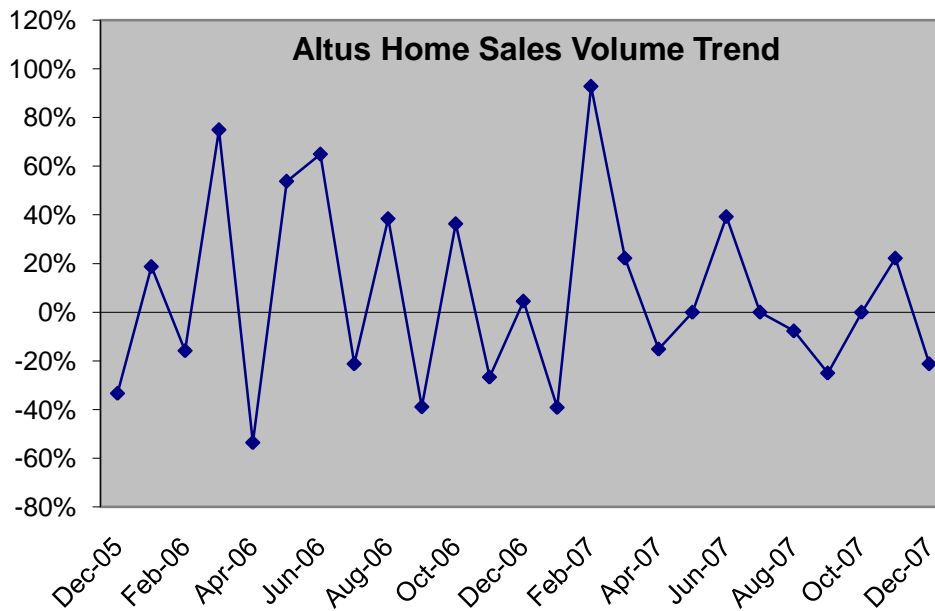
On behalf of the Oklahoma Association of REALTORS, WRS is pleased to present this two-page analysis of the Altus real estate market. Data for this analysis was provided by the Oklahoma Association of REALTORS.

**Chart 1: Average Home Sale Price Trend**



In this graph the horizontal line represents the national market trend regarding price and volume. It is a constant figure indicated on the graph at zero. The moving line represents the comparable trend in your market. It can be read by looking at a specific point and determining that your trend in housing values and volume is a percentage above or below the national trend. The graphs do not reflect actual value or volume numbers, but rather a performance trend with regard to these numbers in your marketplace.

**Chart 2: Housing Market Volume Trend**



**Key Facts:**

- The Altus housing market was a very sound investment in 2007. The market gained by nearly 3% a month in the last ten months of 2007.
- At the same time, volume was strongly. Volume grew by an average of nearly 1.5% per month over the final ten months of the year.